

JOHN P. SALINGER

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SUMMARY

- 15+ years of experience in non-profit management at local, regional, and national levels
- Recognized for being a dedicated and effective advocate, motivator, mentor and presenter
- Track record for increasing an organization's effectiveness and productivity
- Multi-ethnic and cross cultural competency and experience
- Proficiency in every level of agency operations including:

Fundraising

Program Planning

Staff Training

Grant Writing

Professional Speaking

Fiscal Management

Counseling/Direct Care

Special Event Planning

Outreach/Promotion

Day-to-day Administration

- Skilled in analyzing problems and finding creative solutions

SELECTED ACHIEVEMENTS

- ❑ Turned around two struggling agencies and restored their credibility
- ❑ Instrumental in helping to pass a federal law and getting Congress to fund it
- ❑ Oversaw the highest member growth rate in the history of an organization

EXPERIENCE

National Services, 1996-present

Area Multiservices, Inc. (BAMSI)/Committee of Ten Thousand (COTT), Bonneville, IA

National agency that advocates for and supports persons with HIV/AIDS and Hemophilia. National oversight agency for the safety of United States blood supply.

Duties include: *Coordinating service delivery for people in the community and nationwide; fundraising and writing grants; informing community of legal and legislative issues; supporting and counseling individuals, their families and caregivers; writing regional newsletter and articles for Common Factor (national publication); educational and promotional presentations; manage and motivate volunteers*

- Active organizer/advocate who helped achieve the successful passage of Ricky Ray Hemophilia Relief Act, which became Public Law 105-369, compensating hemophiliacs who contracted AIDS through their medicine. Amount of compensation was \$750 Million.
- Help obtain funding from Congress for PL-105-369 despite heavy opposition from large pharmaceutical firms
- Co-lead community empowerment workshop at National Conference on AIDS
- Initiate and implement New England Memorial Services for individuals and families living and affected by hemophilia, HIV/AIDS and hepatitis C
- Write and obtain grants; solicit and obtain substantial corporate donations
- Chair AIDS Walk that raises over \$19K in a low income community; tripled the amount of money raised in first year Co-Chair

Pastor, 1991-1996

Monthly Meeting, South Ferry, IA
Small Quaker Meeting (Church)

Duties included: *Managing youth group program;; leading weekly worship services; building usage; writing a monthly newsletter; conducting funerals, weddings, and dedications; assisting local social service agencies.*

- Actively participated in state, regional and global Quaker organizational committees
- Planned and conducted educational programs on poverty and racism, peacemaking and Quaker testimonies
- Planned and coordinated Northeast Regional Conference
- Organized and hosted several retreats
- Initiated and facilitated dialogues between Christo-centric and Universalist Friends; due to success, these sessions have since become institutionalized in New England

Chaplain, 1993-1997

Hospice, Inc., Upper River, IA
Agency serving terminally ill patients

Duties included: *Providing counseling and spiritual support to terminally ill patients and their families*

Executive Director, 1988-1990

Roosevelt Youth Program, Inc., Milton, IA
Agency serving Roosevelt Island youth

Duties included: *Developing and administering 10 agency programs at 3 sites serving Island youth; hiring and supervising staff of up to 15; representing agency; day to day operations and fundraising*

- Re-opened agency that was shut down due to prior organizational problems
- Marketed and implemented new development initiatives including fundraisers, new foundation grant and recovered government and corporate grants

Director of Development, 1986-1987

St. Alban's Youth Outreach Center, Inc., St Alban's, NY
Small community youth agency

Duties included: *Organizing and implementing programs and fund raising events; writing grants*

- Obtained government, corporate and private foundation grants
- Significantly improved public relations
- Assisted in creating new and expanded agency programs

EDUCATION

MA, Theological Seminary, York, PA 1985
BA, College of Central, Lake Wales, FL

HONORS

Jonathan M. Daniel's (National) Fellowship for outstanding work on behalf of the homeless

